INTER-OFFICE CORRESPONDENCE PHILIP MORRIS U.S.A. 120 PARK AVENUE, NEW YORK, N.Y.

TO:

Richard Heretick

DATE: November 1, 1990

FROM:

Doron Stern 15

SUBJECT: Test Product Request

This requests an additional 100 ten pack cartons of Marlboro Milds (12 mg king sized box) for our paired comparison test against Marlboro Medium. The total number of cartons requested is now 400.

Additional Total Initial Quantity Ouantity Brand Quantity

Marlboro Milds

Cartons

300 Ten Pack + 100 Ten Pack = 400 Ten Pack

Cartons Cartons

Please ship quantities to the following address as soon as possible:

Attn: Zack Apkarian Marketing Information Systems, Inc. 100 Sylvan Avenue Englewood Cliffs, NJ 07632

/sed

- cc: D. Beran
 - R. Camisa
 - K. Eisen
 - C. Levy
 - N. Lund